Pipeline

NEWS ABOUT MUELLER MARKETS, PLANTS, PRODUCTS, PERFORMANCE AND PEOPLE

SEPTEMBER 1984

Matching Gift Program Becomes 2 to 1 College Giving Encouraged

Mueller Co. has increased its Educational Matching Gift Program to a 2 to 1 plan for gifts up to \$2,000 annually. The Board of Directors extended the plan to encourage employees to make charitable contributions to educational institutions.

An employee's gift to a college or university of \$2,000 for example, will be matched with a gift of \$4,000 from Mueller. Over 1000 companies throughout the United States have matching gift programs, and about \$26 million is raised annually for small colleges and universities through these programs.

Private colleges rely heavily on gift income. Generally 70% of a non-public school's budget is covered by tuition. The remaining 30% comes from gifts and endowment income.

According to Mark Neville, spokesman for Millikin University in Decatur, private colleges

like Millikin need to raise about 10% of the operating budget each year from private sources. He says that this process has been going on for a long time and that there are very good reasons for making donations to colleges.

"Anyone who has attended college and paid tuition basically paid 70% of the cost of being there; those who went before him gave the gifts to make up the rest of the school's budget. There is a need now to help support the college for students coming up," Neville states.

"There is also a need to support the dual system of private and non-private colleges we have in our country. Both have important roles to play, and giving helps insure that students now and tomorrow will always have a choice and the unique qualities of both types of schools will be preserved."

Another benefit Neville cited in corporate and private giving to colleges is in keeping the tax burden as low as possible. In Illinois, for instance, 25% of all undergraduate colleges students attend private colleges. The other 75% attend tax supported institutions at a cost of about \$2,500 per student per year. If ther were no private colleges, the other 25% would have to be funded by taxes as well.

The Mueller Co. has long recognized that better education in the United States make citizens better able to handle the nation' problems and challenges. To join the companinits commitment to aid education, Muelle employees can make gifts to the college an university of their choice and have a check for twice the amount of their own gift sent to the institution by Mueller Co. For forms or mor information contact the Personnel Departments

Mueller is "Partner in Education"

In Decatur and Chattanooga

Mueller Co. in Decatur has become one of the major contributors to a new local initiative called Partners in Education, which has been established to link the Decatur business community and schools through programs of school enhancement.

According to John Helfrich, Mueller Vice-President — Personnel and Industrial Relations, the company made a \$1,000 grant through Partners in Education for the purchase of computer equipment for Decatur's Sunnyside School. This school for special students was the only one in the Decatur school district with no computer hardware.

The Sunnyside School computer committee worked for over a year researching the uses of a computer with its student population. The Mueller purchase of an Apple IIe will benefit a large portion of the school's 130



Apple IIe computer given to Sunnyside School in Decatur through Mueller Co. grant; Jan Kahila, Sunnyside Principal.

students, ranging in age from 3 to 21 with all levels of disabilities.

Decatur school superintendent, Robert Oakes, recently stated, "Mueller's grant through Partners in Education is an example of the excellent cooperation and support we receive from business and industry in our community. We are extremely pleased with their gift."

Adopt-A-School

Mueller Co. in Chattanooga joined that city's Adopt-A-School Program last year. Under the direction of George Mathis, Director of Personnel and Industrial Relations at the Chattanooga Mueller plant, Hardy Junior High School has become a part of the Mueller Co. in many ways.

Teachers there have -received clerical support and the loan of an IBM typewriter during report card time. Teachers also receive coffee and donuts on in-service days, compliments of their adopter.

Student activities have included field trips to the plant and some instruction in the areas of engineering, computers, and general shop. The new Mueller Award for excellence in academics was presented at the Hardy Junior High School final assembly in June. Mueller also presented two athletic awards and donated funds for the school's academic record award.

According to George Mathis, over a major manufacturers and employees in Chatt nooga participate in this program. He state "Programs come and go but this one is real worthwhile. It has quite a lot of momentum our community." He and several other Muelle employees are meeting this month with school officials to plan 1984-85 activities for Hard teachers and students and the Mueller Co.

Good Turn Out For President Reagan



Mueller employees at Decatur headquarter lined Eldorado Street August 13 to see Pres dent Reagan's limousine travel from the airporto a speech-making stop at Millikin Universit on Decatur's west side,

PERSONNEL CHANGES



Harold Hassebrock



Irvin K. Campbell



J. Douglas Baker



James Springer

Harold Hassebrock has been appointed to the newly created position of Corporate Manager-Materials and Manufacturing Programs. In this new position, Mr. Hassebrock will continue his former duties of Corporate Materials Manager and will also assume responsibility for the Manufacturing Programs which Irv Campbell was involved in.

Mr. Hassebrock has been Corporate Materials Manager since January 1983. Prior to joining the Corporate Staff, he was at the Albertville Plant for approximately 5½ years and at the old Brea, California plant for 18 years.

Irvin K. Campbell has been named Plant Manager for the Mueller Co. manufacturing plant in Clinton, South Carolina.

They're Not *Always* Complaining

The following letter was received earlier this year from one of our international customers. Although directed to our export groups, it obviously covers other areas as well:

Mr. R.W. Lyons

Vice President - Marketing

Mueller Co.

Dear Mr. Lyons,

You probably receive your goodly share of letters complaining about one thing or another. Please place this letter on the other stack, because this one isn't for your complaint department.

On the 27th of April I ordered six 24"
Butterfly Valves and one 18" Butterfly Valve, thru my P.O. #166-84 and I'm happy to inform you that they were in my client's hands yesterday, May 23. Now, that's what I call service!

(The letter then went on to cover some other items and ended up as follows:)

You have quite a team, Mr. Lyons! Unfortunately, I can't say the same for all the other manufacturing companies that I represent. Perhaps it is the folks at Mueller that have made me so proud to say that "I'm a Mueller

Mr. Campbell has served as Manager of Manufacturing Programs for Mueller Co. since 1979. Prior to joining Mueller he held positions in manufacturing operations with ITT and Westinghouse.

A native of Johnstown, Pennsylvania, Mr. Campbell holds a B.S. in Engineering and an MBA from Drexel University.

J. Douglas Baker has been named Mueller Co. Corporate Personnel and Industrial Relations Department Manager - Compensation and Benefits. In this position he will be responsible for the design, development and administration of the company's compensation and benefits plans.

A native of Festus, Missouri, Mr. Baker comes to Mueller from the position of Manager-Compensation and Development for Kennanietal in Latrobe, Pa. He has also served as International Personnel Director for Kraft, Inc. and has held several personnel assignments with Sperry Rand Corporation. He holds a B.S. in Business Administration from the University of New Haven.

James Springer has been named Mueller Co. Manager - Fire Protection Products. He has served as a field sales representative for Mueller Fire Protection Products since 1982.

Mr. Springer came to Mueller Co. from the Clow Corporation serving in sales in the New England states. A native of Chicago, he holds a B.A. from Warrbonsec Community College in Sugar Grove, Illinois, and a B.S. in Marketing from Northern Illinois University in Dekalb.



Tom Bridges has been appointed Product Manager-Decatur AWWA Products. In this newly created position he will be responsible for coordinating the marketing functions for Mueller water distribution products manufactured here in Decatur.

Mr. Bridges has been with Mueller Co. for sixteen years in positions in advertising, sales promotion, customer service and international sales. He is a native of Decatur, graduating from Eisenhower High School, and attended Southern Illinois University, Carbondale.

Michael R. Gadel has been named Internal Auditor in Corporate Finance. Formerly a Senior Auditor at Touche Ross Auditing in Chicago, Gadel holds a B.S. in Accounting from the University of Illinois.

Rep.!" ...because Mueller has it all...excellent products...excellent people.

From way down in Puerto Rico, please accept my warmest thanks.

W.J. Del Toro El Presidente W.J. Del Toro, Inc.

Your Vote Counts

The American Enterprise System

Everybody knows about the election coming up November 6. And everyone is involved. To protect and preseve our unique system, we must get involved in the political process, every day of the year.

Above all, we must vote for the candidates who share our views, and thereby help decide the direction the nation takes in the years ahead. Every vote counts! It's an opportunity we can't afford to pass up.

And our responsibility doesn't end with election day. If anything, that's when the responsibilities begin. Whether it's City Hall, the State House, or Capitol Hill, elected officials must continue to hear our voices on the issues.

Unfortunately, too many of us think we'll be considered a kook or a wild-eyed rebel if we speak out. That's what a lot of people thought about the men who gathered in Philadelphia two hundred years ago. And they had a lot more to risk than we do.

True, it's difficult to redirect national affairs or to have an individual influence on the course of national destiny. But our national elected officials are responsive to a chorus of voices.

And what about local affairs? Have you ever attended a Board of Education meeting? A village, town, city, or county council meeting? Have you ever spoken out on zoning matters or supported the tough issues even though the right position might have been unpopular?

It's a lot easier to sit back and criticize "government" for whatever ills are created. But maybe that's how the ills were created in the first place. Because government itself simply "assumed."

Because we assumed our job was done when we voted on election day.

But the fact is that we are the "government," all of us, elected or not. This basic tenet of our Constitution has never been changed. It may have been forgotten, but it's never been revoked.

Our free enterprise system, and the democracy which supports it, do at times creak with inefficiencies.

We may get frustrated or angry at the inane actions of our elected officials and their surrounding bureaucracies. We may feel that taxes are too high and benefits too low.

But with all its apparent failings and shortcomings, our country is still regarded throughout the world as offering the most personal freedom and opportunity.

There's only one way to protect America's unique system. And that is for all of us to get involved in the political process — every day of the year.

Remember, your vote counts.



Strictly Personal

NEWS ABOUT MUELLER CO. EMPLOYEES AND THEIR FAMILIES

DECATUR

SEPTEMBER 1984

A Message from the Plant Manager

"FEELING GOOD"

Those two words form the new catch phrase of the 1980's. Everywhere you can see joggers, racquet ball players, cyclists, boaters, weightlifters, and the list goes on-and-on. Today Americans are becoming more concerned about their health and are trying to do something about it.

Most of us have seen the commercials for health spa's, and exercise shows where all those perfectly shaped young men and women are running, jumping, swimming (and never sweating) to lively music all to lure us to them with hopes of looking like them. Now I don't know about you, but no amount of physical exercise will make my body 20 years younger!

Don't get me wrong, I'm for exercise and physical fitness. Mueller Co. sponsors many recreational activities from softball and racquet ball teams to bowling and golf leagues to exercise and running clubs.

No, what disturbs me is the trend towards a belief that physical fitness is all that is necessary for "FEELING GOOD".

Feeling good means much more than well toned muscles for our age group, it means FEELING GOOD about who we are as well as how we look. Having the inner peace that comes only with knowing we are doing the best we can with what our Maker gave us.

To me feeling good takes a blend of hard work, moderate exercise, and relaxation. Feeling good includes pride in the place we work and the community we live in. Because feeling good is as much a state of mind as it is of physical being, we all need to take the time to sit back and assess who we are and what we think about it. When we step back and take a look do we see someone we admire...someone we want our children to be like ... someone we would want as a friend? These are healthy questions to ask ourselves for those of us who want to feel good. Are we living and working by the basic principles of "do unto others as you would have others do unto you"? Sure sounds simple doesn't it?

People who "feel good" about themselves seem to glow with a self confidence that makes others like and admire them. You can always tell who they are by looking for the employees who work steady and get along with their fellow employees, by looking for the mothers who self-confidently mold their children into young adults who also feel good about themselves, and by looking at the many

people who volunteer to help those who are less fortunate than themselves. There is no better way to re-establish ones self worth than to give selflessly for someone whose life may be much more difficult than our own.

Just as exercise is necessary to keep our bodies in shape, we also need to exercise our feeling of self worth. This can take many forms depending upon what you take pride in, what gives you a self satisfied feeling. (Helping others, teaching something of value to your child, a job well done, achieving ones goals, etc.)

Each of us has experienced moments in our lives of exhilaration over some event or statement that added to our feeling of self worth. While on the other hand, each of us has also experienced low points in our lives when we wish we were someone else or somewhere else at that point in time. The important thing is not to let the low points dominate our lives. We all know that they come and go and we snap out of them a lot faster when we are in tune with ourselves.

Today we have more opportunities to feel good than we have had in several years. Our nation is at peace, the economy while not rosy is far better than it has been, Mueller Co. is at full employment, and we live, work, and play in a nice community. Many of us still have not come down from the euphoria of the past two weeks as we watched with pride young Americans who represented our country in the Olympics and made all of us proud to be Americans.

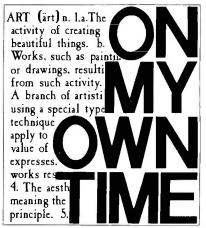
This FEELING GOOD I have been talking about has the uplifting power to move mountains and overcome any obstacle in our path. The amazing fact is it usually takes only an effort on our part, a desire to want to feel good, to make us actually FEEL GOOD. There have been numerous books written about positive thinking, but I'm of the belief that most of us don't need a book to tell us how to feel good about ourselves. All we need to do is view it as one more goal to achieve, one more step to take on our road to inner peace.

We can all benefit from exercising our bodies and our feelings of self worth. Go out today and see if by the end of the day you can't find some reason to feel better about yourself than you did when you awoke. It works!

> Thank you, Gene Hullinger

On My Own Time - 1984

Cash Prizes



Your Mueller employees' art work and crafts will be part of a special art exhibit again this year sponsored by Mueller Co. and the Decatur Area Arts Council.

As part of the annual "On My Own Time" arts program, this exhibit is designed especially for employees to exhibit creative talents and abilities.

One to five winners will be chosen from the Mueller exhibit which will be held November 5 to 29. Judging will take place November 13-15. Judges were selected by the Arts Council.

From these winners one person will become part of an exhibit at Kirkland Fine Arts Center at Millikin University from December 2-13. A reception will be held for all artists and guests on Sunday, December 2, from 12:00 noon to 2:00 p.m.

For the first time Mueller Co. will provide judging and present 1st, 2nd, and 3rd place prizes. Also as a first, Mueller Co. retirees have been invited to enter.

Entries may be made in the following categories: PAINTING, DRAWING, PHOTO-GRAPHY, POTTERY, SCULPTURE, PRINT MAKING, COLLAGE OR ASSEMBLAGE, and HANDICRAFTS (kits may be used).

Each employee may enter up to three art works in any category; all work must be original. There is an entry fee of \$1.00 per item, to help defray costs of a catalog that will be distributed at the Kirkland exhibit. All Kirkland exhibitors and company winners will be listed in the catalog.

Entry forms and labels for art work are available from Toby McCarrick, Advertising, ext. 287. Deadline for entries is **November 9.** Please contact him for more information.

SERVICE AWARDS

JUNE, JULY, AUGUST



Harry Barton 25 years



Leo Chase 25 years



Paul Clark 25 years



Robert Fisher 25 years



RETIREMENTS

June and July

Carl Rentfro 44 + years



Raymond Schroll 43 + years



Nolan Howar 25 years



Jim Jackson 25 years



Joe Keck 25 years



Darrell Miller 25 years



James Butler 38 + years



Charles Ashmore 37 + years



Bob Vaughan 25 years



Robert Weaver 25 years



Walt Taylor 30 years



Lynn Edwards 40 years



George Denning 31 + years



Walt Taylor 30 + years



Marvin Spitzer 40 years

10 YEARS Craig Dunn James L. Leinard Willie Plumb James Read

20 YEARS Robert L. Marshall 25 YEARS William Coffey



Doyle Talley 24 + years



Tilemon Coleman 12 + years

Michael O'Neill 31 + years (no picture available)

Mueller Gun Shop Moved



This July the Macon County Historical located next to the Mueller lodge. It will now Society moved the replica of Hieronymus become part of a museum complex which will Mueller's initial gun shop to their North Fork exhibit buildings, area historic memorabilia, Road "Prairie Village". This building had been folk art, and Macon County literature.

Congratulations



Congratulation goes to Larry Warfield, Mueller Industrial Engineer, who won a third place trophy in the American Cancer Bike-a-thon. Larry rode a 51 mile course and collected over \$200.00 from pledges who doubted his endurance. The money went toward the Cancer Society.

THE VOICE OF MUELLER



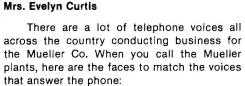
Norma Enloe



Jewel Maddox



M. Fundam Ounts



Norma Enloe at Decatur headquarters. Norma began working for Mueller in 1970 in the Decatur foundry in production control. Later she became core room time-keeper and then worked in the credit department.

She has been at the switchboard for eight years. She's a Decatur native, mother of three, and racquetball player, and enjoys camping and hiking.

Jewel Maddox is the Switchboard/Receptionist for Albertville Mueller Plant. She has been employed in this position since July 10, 1978.

Jewel is married to Joe Maddox, who is the 3rd shift Melting Foreman in the Iron Foundry. She has two children, a daughter and a son, and last October, when she married Joe, she acquired 3 more sons and two more daughters.

If you talk to Jewel for very long, you will probably hear about Josh. He's her GRANDson.

Mrs. Evelyn Curtis has served in the capacity of Receptionist/Switchboard Operator in Chattanooga since February 7, 1984. Evelyn was transferred to this job when it became available following the retirement of Helen Caldwell who previously held the job. Prior to serving in this capacity, she has held a number of clerical positions in the Chattanooga Office since being employed by Mueller Co. on May 25, 1959.

A native of Dalton, Georgia, Evelyn has two married children. She enjoys golf, interior decorating and floral arranging, and is a member of the Business and Professional Women's Club and the Pilot Club of Chattanooga. She is active working with the handicapped in the 365 Club and is associated with the National March of Dimes.



Cathy Parker



Sandra Baker



Jill Hirsch



Pam Hulsey

Cathy Parker is the Clinton switchboard operator. A native of Cheraw, S.C., Cathy has been with Mueller for about six months in a job she enjoys, stating "some days it's like rubbing your head, patting your stomach and chewing bubble gum at the same time. There's never a dull moment." She's married to Bucky Parker, Plant Manager at Metal Design of South Carolina, and they have 4 children. Antiques and sports are among the interests of Cathy and her family.

Jill Hirsch first worked at Superior Stainless 2 years ago on a work experience program in high school. She is now full time operator/receptionist, also responsible for data entry and working with inventory control. She is married to Russ Hirsch, a Superior Machinist.

In addition to being Judd Valve's secretary in Tulsa, Pam Hulsey handles receptionist and telephone duties. Pam started May 9th, 1983. Pam is single, enjoys skiing, horseback riding, and all sports. Her background is in oil and steel companies.

Sandra Baker handles receptionist, tele phone and various accounting duties at the Judd plant in Caney, Kansas. She started January 23rd, 1984. Her previous job was in Bartlesville, but she has lived most of her life in Caney. Sandra has 5 children and 2 grand children. Her hobbies are reading and ceramics.



Left to right: Virginia Esmonde, Lisa Vogel, Grace Parker, Kim King, and Meda Sontag.

At the Leopold Company five people assist in answering the phone along with their other duties. They are: Virginia Esmonde, Lisa Vogel, Grace Parker, Kim King, and Meda Sontag.

Virginia is Cost Clerk; she enjoys all sports and is the mother of three children. Lisa is Personnel Secretary/Payroll Clerk. Her special interests include antique cars, travel and swimming.

Grace serves as Cost Accounting Clerk She is very active in the community, has a "green thumb" and enjoys refinishing fur niture. Kim King is an Accounts Payable Clerk Active in high school as a majorette and member of the Madrigal Singers, she is now very active in the Leopold Activities Group.

Meda Sontag is a General Accounting Clerk. She has studied at La Roche College and Butler Community College with a 4.0 grade point average in Business Management.

Leo the Frog Who can explain it?

Leo the Frog is the symbol that many people think of when they think of Mueller's Pennsylvania subsidiary, Leopold Co. Donna O'Neill, Personnel Manager at Leopold, reports that Leo appears in many forms throughout the office and work areas at Leopold. She says "There are frogs wearing tennis shoes, frogs wearing bikinis; glass frogs, stone frogs, seashell frogs, ceramic frogs, stuffed frogs, plastic frogs; frog cups, frog key chains, frog magnets, frog bulletin boards, frog planters, frog note holders, frog hats, frog t-shirts; frogs sitting, frogs lying down, frogs standing and on and on. And they all put a smile on everyone's face and are great conversation pieces."

The origin of the Leo the Frog might be this 1971 ad for Leopold Co. filter bottoms.



Leopold filter bottoms help make waste water fit to swim in.

Over 1003 cities use Leopold filter bottoms in their water filtration plants. Now they're being used in water pollution control. An advanced treatment system utilizing carbon adsorption columns in conjunction with Leopold noncorro



sive stainless steel rotary agitators and our glazed tile filter bottoms makes discharged, waste water safe for marine life. For more information on the fight for clean water, write F. B. Leopold Co., Zelienople, Pennsylvariia. 16063.



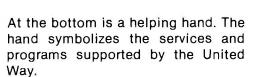
THE SYMBOL

SAYS IT ALL

You've seen this symbol at health agencies, day care facilities, neighborhood centers and on all United Way posters and publications.

But did you know the symbol's very simple, yet universal, message?







The image in the center, the symbol of mankind, is cradled by the helping hand. It shows that all people are uplifted by United Way.



And a rainbow springs from the helping hand, representing the hope of a better life possible through the United Way.

In these simple figures is the sum total of the United Way philosophy—
to promote voluntarism and to support voluntary organizations in their efforts
to provide a better life for us all.

Thanks to you, it works for ALL of us



Bulk Rate
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